



June 8th, 2016

To: Board of Directors

From: George McLachrie

Subject: Presidents Report Month of June 2016

Title Sponsor Burnaby Open 2016

I have failed to come through on my promise to secure a "Title Sponsor" as promised for any number of reasons, none of them meaning that I should give up. I will continue the quest and of course it will be for the 2017 Burnaby Open.

SFU FUND RAISER NOTICE TO MEMBERS

Requested David to forward their program to our Membership should any members wish to contribute. I made a donation. David P said did also. Don't know what the response was for SFU, but will learn about it. It could be something we could learn for our Junior Programs.

Burnaby Open T-Shirts Ordered

After soliciting comments from the BTC Open Committee and others, 450 shirts have been ordered and I will need some help on picking them up to bring to the club. I will be submitting my receipt for the 50% down payment to the Club for reimbursement.

Burnaby Open Conference Calls

Participated in two more conference calls organized by Bev Olson to deal with BTC Open matters. Excellent use of time by the group.

Ladies League Saturday June 4th

Watched our Ladies league matches on Saturday to see how they did vs competition and the after match lunch session. Managed to chat with Sharon and Louise concerning their impressions and the Club's assistance for our teams. See Mary's report.

Louise vented her concern to me as to why a group of members who have been at the club for 40 years has to register electronically when all they had to do was sign a sheet before!! She was very frustrated. After listening to her and explaining why we needed to do that vs the old method, she accepted the rational and said she would adjust and inform the others.

Saturday provided a good example of why we need better data/records of our court activities. There was a Korean Tournament using the courts and our Clubhouse without our permission, but who at least two or three are members so they just prop the door open. Our washrooms were a mess and the courts were loaded.

The second thing that is occurring now on the Burnaby Lake courts is the use of Public Courts for "Virtual-Reality Tennis Clubs". This will and is becoming more of an issue! The more we know about our courts and how, when and who use them the better we will be able to plan. We will be helping ourselves and the City of Burnaby resolve this in future.



BC High School Championships

We had issues this year with scheduling and use of our clubhouse, which was never granted permission or requested of us/me. I have arranged a meeting with Peggy MacMillan of Burnaby Parks to meet with the organizer to discuss our concerns. The issue in the Clubhouse is the usual mess and the toilet plugging up. We need an “**Industrial/Commercial**” type toilet installed replacing our current mini-toilet!

Tokens of “Appreciation” Gift Certificates

I have purchased 2 Gift Certificates for Max and Raquel and thank-you cards for their volunteered and unsolicited effort to provide a competitive alternate booking system for the club. Their presentation, for which I was present, should be recognized by the BTC Board, from whom the thank-you cards will be from. Glenn will deliver them for us. Cost \$100. (\$50. Each)

Lunch Meeting with our Pro Glenn Richards June 6th, 2016

I met with Glenn to discuss his Revenue results vs his draw. Thanks to Lawrence providing the results over the past two years, Glenn is operating at a loss (plus/minus \$2K per year) and now that we are measuring his revenue we will be treating his area as a profit center.

Further, I have asked Glenn, while he is away to begin to DRAFT a business plan for his group that will show the activities and revenue for the 2016-2017 season that his group/department will generate a profit to BTC and what we may expect. We will then put this into our budget.

BTC Executive Meeting Friday May 20th, 2016 at 7:30 a.m. at Fortius

I requested a meeting with Lawrence, David P, and Val to discuss some thoughts and feedback from them on various topics. We discussed the following all of which we can elaborate on at the Board meeting tomorrow:

- My meeting with the Mayor, Permanent Facility and Tennis Canada call.
- The Clubhouse renovation process and possibilities and action required.
- Finance Committee meeting required later this month.
- Glenn’s revenue performance and stats.
- The new Bubble and what is needed and my trip to Guelph in September.
- SFU, High Schools, Parks and Junior programs and demand.
- The Booking System progress and deadline.
- The Burnaby Open Sponsorship and Budget progress.
- The Society Act and Constitution update and need to complete.
- Outdoor Court Cleaning and possibilities to discuss with Graham.



Mayor Corrigan Meeting May 19th, 2016

The meeting with the Mayor couldn't have happened on a more problematic day for the Mayor. He should have cancelled our meeting, but he didn't! We had more than a 30 minute meeting/conversation and he said he'd be glad to meet again in the near future. That day he was Vice-Chairman of the Metro Mayors for the Region and that the Kinder Morgan decision was coming down a day earlier and he was preparing for the press, he still hadn't had lunch.

The **purpose of my meeting** was to understand his views on our plans for the future of BTC and the opportunity that we are unable to provide for SFU, Burnaby High Schools and Elementary Schools and to be able to compliment the Parks and Rec programs. I also wanted to learn where he thought Burnaby was in the discussions with Tennis Canada to see if it was the same as the conversation I had had with Tennis Canada a few days before.

Derek's legacy is the Burnaby Lakes Sports Complex and its future. The pool is being re-built, he is involved in the improvement to the Rowing Club complex and renovations and very much a fan of the Rugby Club as he has rugby playing days history in Vancouver. He met his wife at UBC and she was a competitive player out of the Hollyburn Country Club in West Vancouver. They played at our club but was not a member. He is good friends of Tub and Rae.

He was instrumental in getting the "Ty Kwando" Tournament (spelling) here after going to Seoul Korea to support the initiative. He wants to promote "Sports Tourism and all the benefits that brings. So the very positive feeling that he would like to see the Tennis Canada Complex built in Burnaby, but only if BTC is involved in the final complex and that it benefits Burnaby citizens.

He doesn't want to deal with a BTC Permanent Facility as long as we are in negotiations with Tennis Canada. He understands the dilemma and so I/we will now work along more closely with Tennis Canada to see what progress can be made and how BTC will or could or can benefit.

He would really like to see BTC be involved more in tennis programs for the Elementary Schools, High Schools and have more Public exposure, much like his favorite programs for Golf that have been going on for years and which he is fully behind with the Burnaby Golf courses and the Schools!! This is the future for keeping the Golf memberships at the Burnaby courses. He sees us doing the same.

Derek's passion is golf with his wife!!

He also would like to see us promote tennis in and with the Ethnic communities.

So, I will be meeting with Dean Pelletier and Dave Ellenwood to debrief them of my meeting with the Mayor and learn and more about the Tennis Canada progress. I will be meeting with Tennis Canada on their next visit expected in July. I will keep everybody informed.