

### GENERAL ITEMS

- New Members' Social: 40 people sign-up. ~10 new members came.
- WIP - Booking display monitor to be changed to SportyHQ booking page.
- Staff uniform ordered (black Columbia fleece w/ logo embroidery) Total cost \$1100+ USD) including a couple order for directors.
- Bubble had leakage on most occasion where there was heavy rain. Rain appears to be coming in from court #4. The water would flood the north side base line on court #3, #2, and #1. This problem has been reported to Graham and Barry. Further bubble works are scheduled to resolve this issue.
- Included staff duty to check on bubble every hour and ID for guests.

### MEMBERSHIP

Adult	155	62%
Senior	58	23%
Intermediate	8	3%
Junior	29	12%
	<b>250</b>	<b>100%</b>

- 6 families (12 adults and 13 juniors)
- 80 guest profiles
- 22 Pay & Play Memberships
- Men: 75% Ladies: 25%
- 80 members did not return from last year:
  - 9 Seniors
  - 26 Juniors
  - 45 Adults

Last year's membership count: **302** including 202 adults (including few intermediate), 47 juniors, 53 seniors, & 9 family memberships.

### PERMANENT BOOKINGS

- Current bookings:
  - Yoshi - Sunday 9-11pm (4 courts), Revenue: \$5525
  - Makoto - Saturday 11-1pm (2 courts): Rev: \$2525
  - Paul Siddoo - Wednesday 6-8pm (1 court). Rev: \$1625
- SFU Bookings:
  - Wednesday & Sunday 9-11pm (2 courts)
  - They are considering Pay & Play membership option for greater flexibility.
  - \$1000 court fee credits from BTC. First session started on Wed Nov 4 (\$80)

## COURT USAGE STATS

### Month of October – Total average: 62%

- Monday: 62% utilization (226 hrs booked / 360 hrs maximum allowed)
- Tuesday: 52.5% (189/360)
- Wednesday: 63% (228/360)
- Thursday: 54% (244/450)
- Friday: 57.5% (276/480)
- Saturday: 73% (350/480)
- Sunday: 68% (246/360)

\*These figures include all types of bookings such as men's & mixed night, 24hrs, public, and P&P.

### Suspected reasons for lower usage:

- Lower # of membership renewals
- Several weeks of great weather for outdoor playing
- Less high volume junior players